

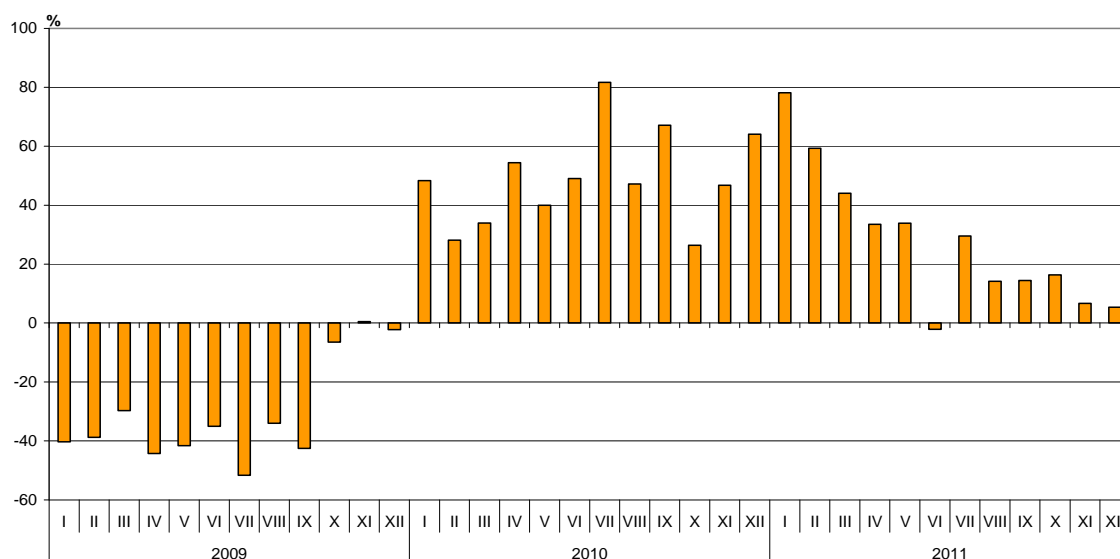


BULGARIAN TRADE WITH THIRD COUNTRIES IN 2011 (PRELIMINARY DATA)

In 2011 the Bulgarian exports to third countries increased by 24.4% compared to 2010 and exceeded 14.8 billion leva (Table 1.1 and 1.2). The main trade partners of Bulgaria were Turkey, Russia, Serbia, The former Yugoslav Republic of Macedonia, China, Ukraine and USA that formed 52.9% of the total exports to non EU countries (Table 2). The exports to South Africa, Canada, Egypt and China increased significantly. The most significant falls were reported on the exports to Singapore, Syria, Peru and Viet-Nam.

In December 2011 the exports to third countries increased by 5.4% compared to the corresponding month of the previous year and exceeded 1.2 billion leva.

**Figure 1. Nominal growth of exports to non EU countries for the period
2009 - 2011
(Compared to the same month of the previous year)**

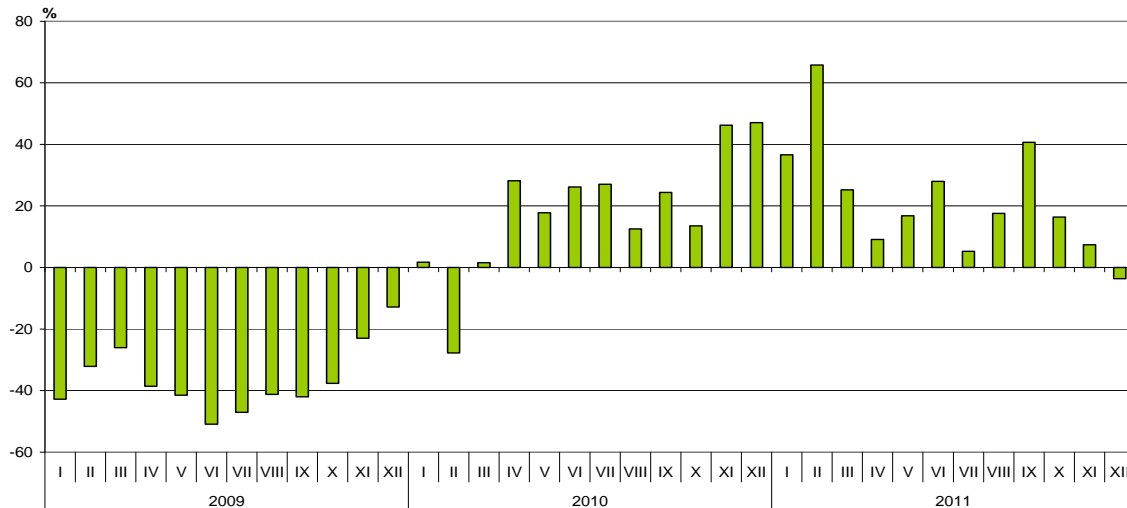


Bulgarian imports from third countries in 2011 increased by 19.2% compared to 2010 and amounted to 18.6 billion leva (at CIF prices) (Tables 1.1 and 1.2). The most significant growths were reported on the imports from Kazakhstan, Israel, Singapore and South Africa (Table 2). The largest decreases were observed in the imports from Peru, Iran and Viet-Nam.

In December 2011 the Bulgarian imports from third countries decreased by 3.6% compared to the corresponding month of the previous year and reached 1.5 billion leva.



**Figure 2. Nominal growth of imports to non EU countries for the period
2009 - 2011
(Compared to the same month of the previous year)**



The foreign trade balance of Bulgaria (export FOB - import CIF) with third countries in 2011 was negative and reached 3807.7 million leva (Table 1.1). The trade balance at FOB /FOB prices (after elimination of transport and insurance costs on imports) was also negative and amounted to 2830.9 million leva.

In **December 2011** the foreign trade balance of Bulgaria (export FOB - import CIF) with third countries was negative and reached 256.1 million leva.

The exports of Bulgaria to third countries, distributed according to the **Standard International Trade Classification**, increased in all sections in 2011 compared to 2010 (Table 3). The largest growths were recorded in the sections: “Crude materials, inedible (except fuel)”¹, “Animal and vegetable oils, fats and waxes”² and “Mineral fuels, lubricants and related materials”.

The largest growths in imports from third countries were reported in section “Chemical and related products”, “Manufactured goods classified chiefly by material”³ and “Mineral fuels, lubricants and related materials”. Falls were reported in sections “Crude materials, inedible (except fuel)” and “Animal and vegetable oils, fats and waxes”.

¹ The section includes the following divisions: Hides, skins and furskins, raw; Oil seeds and oleaginous fruits; Crude rubber (including synthetic and reclaimed); Cork and wood; Pulp and waste paper; Textile fibres (other than wool tops and other combed wool) and their wastes (not manufactured into yarn or fabric); Crude fertilizers, other than those of division 56, and crude minerals (excluding coal, petroleum and precious stones); Metalliferous ores and metal scrap; Crude animal and vegetable materials, n.e.s.

² The section includes the following divisions: Animal oils and fats ; Fixed vegetable fats and oils, crude, refined or fractionated; Animal or vegetable fats and oils, processed; waxes of animal or vegetable origin; inedible mixtures or preparations of animal or vegetable fats or oils, n.e.s.

³ The section includes the following divisions: leather, leather manufactures, n.e.s. and dressed furskins; rubber manufactures, n.e.s.; cork and wood manufactures (excluding furniture); paper, paperboard and articles of paper pulp, of paper or of paperboard; textile yarn, fabrics, made-up articles, n.e.s., and related products; non-metallic mineral manufactures, n.e.s.; iron and steel; non-ferrous metals; manufactures of metals, n.e.s.

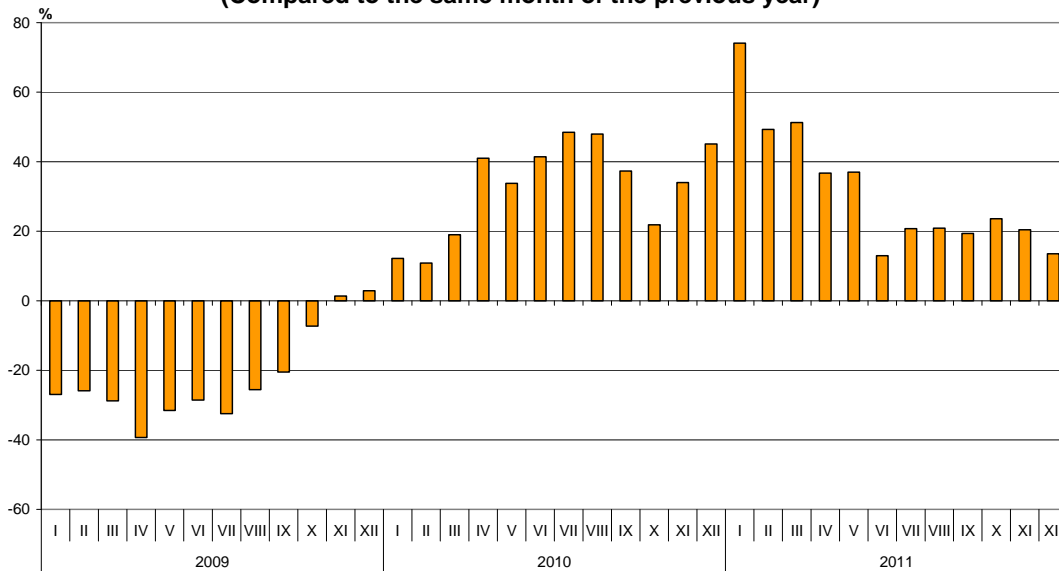


Bulgarian trade with third countries and EU - total

In 2011 the total value of the exported goods amounted to **39.3 billion levs**. Compared to 2010 the exports **increased by 29.2%** (Table 1.1 and 1.2).

In December 2011 the total exports amounted to **3.1 billion levs** and increased by 13.5% compared to the corresponding month of the previous year.

**Figure 3. Nominal growth of exports for the period
2009 - 2011
(Compared to the same month of the previous year)**

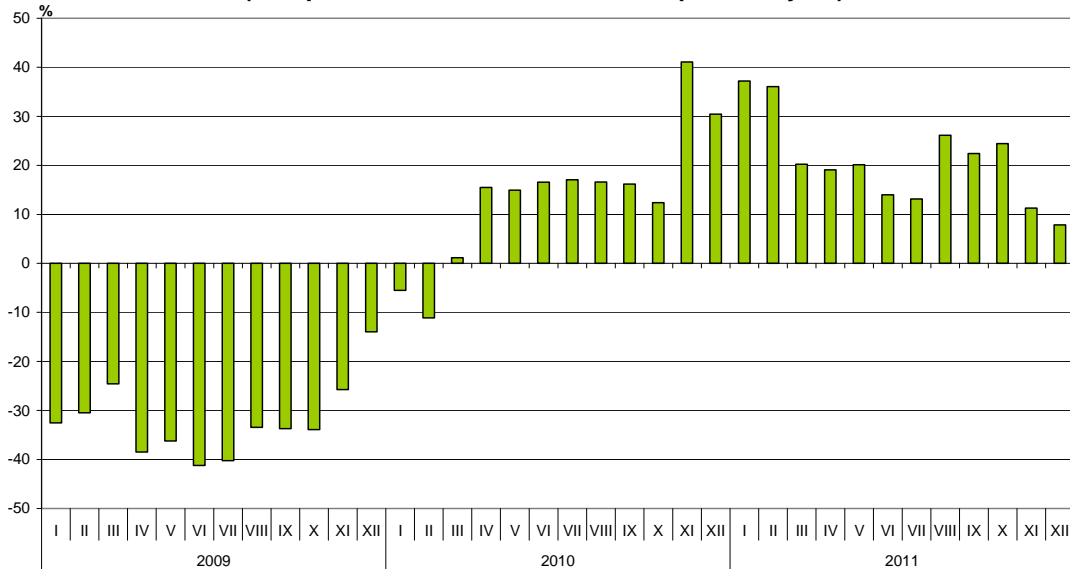


The total value of all imported goods in 2011 was **45.1 billion levs (at CIF prices)**, or by **19.9% more** than 2010 (Table 1.1 and 1.2).

In December 2011 the total imports increased by **7.9%** compared to the corresponding month of the previous year and reached 3.9 billion levs.



Figure 4. Nominal growth of imports for the period
2009 - 2011
(Compared to the same month of the previous year)



The **total foreign trade balance (exports FOB - import CIF)** was negative in 2011 and amounted to 5813.8 million levs which was 1390.7 million levs less than the balance in 2010 (Table 1.1 and 1.2). At **FOB/FOB** prices (after elimination of transport and insurance costs on imports) the balance **was also negative** and amounted to 3605.7 million levs.

In December 2011 the total foreign trade balance (**exports FOB - import CIF**) was negative and amounted to 822.1 million levs. The trade balance at FOB/FOB prices was also negative and reached 625.4 million levs.

ANNEX

Table 1.1

Exports, imports and trade balance in 2010 and 2011¹ by months

(Million Levs)

Months	Exports - FOB			Imports - CIF			Imports - FOB ²			Trade balance - FOB/CIF			Trade balance - FOB/FOB ²		
	Total	EU	Non EU	Total	EU	Non EU	Total	EU	Non EU	Total	EU	Non EU	Total	EU	Non EU
I.2010	1785.6	1075.1	710.5	2270.3	1275.0	995.3	2162.3	1215.4	946.9	-484.7	-199.9	-284.8	-376.7	-140.3	-236.4
II.2010	1952.7	1264.3	688.4	2303.4	1537.9	765.5	2194.3	1463.3	731.0	-350.7	-273.6	-77.1	-241.6	-199.0	-42.6
III.2010	2194.7	1294.7	900.0	2976.3	1784.1	1192.2	2838.1	1705.3	1132.8	-781.6	-489.4	-292.2	-643.4	-410.6	-232.8
I-III.2010	5933.0	3634.1	2298.9	7550.0	4597.0	2953.0	7194.7	4384.0	2810.7	-1617.0	-962.9	-654.1	-1261.7	-749.9	-511.8
IV.2010	2296.7	1326.8	969.9	3129.3	1669.2	1460.1	2978.8	1595.2	1383.6	-832.6	-342.4	-490.2	-682.1	-268.4	-413.7
V.2010	2370.0	1467.1	902.9	3215.3	1857.6	1357.7	3062.8	1774.7	1288.1	-845.3	-390.5	-454.8	-692.8	-307.6	-385.2
VI.2010	2764.1	1647.6	1116.5	3263.1	1920.4	1342.7	3105.0	1833.0	1272.0	-499.0	-272.8	-226.2	-340.9	-185.4	-155.5
IV-VI.2010	7430.8	4441.5	2989.3	9607.7	5447.2	4160.5	9146.6	5202.9	3943.7	-2176.9	-1005.7	-1171.2	-1715.8	-761.4	-954.4
I-VI.2010	13363.8	8075.6	5288.2	17157.7	10044.2	7113.5	16341.3	9586.9	6754.4	-3793.9	-1968.6	-1825.3	-2977.5	-1511.3	-1466.2
VII.2010	2989.2	1921.9	1067.3	3281.6	1833.5	1448.1	3119.6	1749.4	1370.2	-292.4	88.4	-380.8	-130.4	172.5	-302.9
VIII.2010	2841.6	1774.1	1067.5	3010.8	1751.8	1259.0	2870.3	1672.1	1198.2	-169.2	22.3	-191.5	-28.7	102.0	-130.7
IX.2010	2805.7	1683.6	1122.1	3191.7	1919.3	1272.4	3041.3	1834.3	1207.0	-386.0	-235.7	-150.3	-235.6	-150.7	-84.9
VII-IX.2010	8636.5	5379.6	3256.9	9484.1	5504.6	3979.5	9031.2	5255.8	3775.4	-847.6	-125.0	-722.6	-394.7	123.8	-518.5
I-IX.2010	22000.3	13455.2	8545.1	26641.8	15548.8	11093.0	25372.5	14842.7	10529.8	-4641.5	-2093.6	-2547.9	-3372.2	-1387.5	-1984.7
X.2010	2857.0	1777.3	1079.7	3441.5	2054.9	1386.6	3273.1	1958.4	1314.7	-584.5	-277.6	-306.9	-416.1	-181.1	-235.0
XI.2010	2848.8	1749.5	1099.3	3923.1	2346.3	1576.8	3734.7	2240.4	1494.3	-1074.3	-596.8	-477.5	-885.9	-490.9	-395.0
XII.2010	2728.9	1538.1	1190.8	3633.1	2065.2	1567.9	3460.0	1973.1	1486.9	-904.2	-527.1	-377.1	-731.1	-435.0	-296.1
X-XII.2010	8434.7	5064.9	3369.8	10997.7	6466.4	4531.3	10467.8	6171.9	4295.9	-2563.0	-1401.5	-1161.5	-2033.1	-1107.0	-926.1
I-XII.2010	30435.0	18520.1	11914.9	37639.5	22015.2	15624.3	35840.3	21014.6	14825.7	-7204.5	-3495.1	-3709.4	-5405.3	-2494.5	-2910.8
I.2011	3109.2	1843.5	1265.7	3115.4	1755.5	1359.9	2966.8	1677.7	1289.1	-6.2	88.0	-94.2	142.4	165.8	-23.4
II.2011	2914.5	1818.2	1096.3	3133.8	1864.7	1269.1	2987.2	1782.8	1204.4	-219.3	-46.5	-172.8	-72.7	35.4	-108.1
III.2011	3319.8	2023.8	1296.0	3578.7	2086.1	1492.6	3409.2	1992.3	1416.9	-258.9	-62.3	-196.6	-89.4	31.5	-120.9
I-III.2011	9343.5	5685.5	3658.0	9827.9	5706.3	4121.6	9363.2	5452.8	3910.4	-484.4	-20.8	-463.6	-19.7	232.7	-252.4
IV.2011	3140.7	1846.1	1294.6	3727.4	2134.2	1593.2	3541.0	2032.7	1508.3	-586.7	-288.1	-298.6	-400.3	-186.6	-213.7
V.2011	3247.1	2038.7	1208.4	3862.7	2277.2	1585.5	3677.4	2175.5	1501.9	-615.6	-238.5	-377.1	-430.3	-136.8	-293.5
VI.2011	3122.9	2029.6	1093.3	3718.7	2000.5	1718.2	3536.5	1910.5	1626.0	-595.8	29.1	-624.9	-413.6	119.1	-532.7
IV-VI.2011	9510.7	5914.4	3596.3	11308.8	6411.9	4896.9	10754.9	6118.7	4636.2	-1798.1	-497.5	-1300.6	-1244.2	-204.3	-1039.9
I-VI.2011	18854.2	11599.9	7254.3	21136.7	12118.2	9018.5	20118.1	11571.5	8546.6	-2282.5	-518.3	-1764.2	-1263.9	28.4	-1292.3
VII.2011	3608.5	2225.9	1382.6	3712.8	2188.6	1524.2	3534.2	2091.3	1442.9	-104.3	37.3	-141.6	74.3	134.6	-60.3
VIII.2011	3436.0	2217.4	1218.6	3796.9	2316.8	1480.1	3610.1	2202.9	1407.2	-360.9	-99.4	-261.5	-174.1	14.5	-188.6
IX.2011	3349.3	2065.2	1284.1	3906.5	2116.6	1789.9	3712.2	2021.1	1691.1	-557.2	-51.4	-505.8	-362.9	44.1	-407.0
VII-IX.2011	10393.8	6508.5	3885.3	11416.2	6622.0	4794.2	10856.5	6315.3	4541.2	-1022.4	-113.5	-908.9	-462.7	193.2	-655.9
I-IX.2011	29248.0	18108.4	11139.6	32552.9	18740.2	13812.7	30974.6	17886.8	13087.8	-3304.9	-631.8	-2673.1	-1726.6	221.6	-1948.2
X.2011	3531.8	2275.1	1256.7	4283.2	2669.1	1614.1	4070.4	2542.3	1528.1	-751.4	-394.0	-357.4	-538.6	-267.2	-271.4
XI.2011	3430.5	2257.8	1172.7	4365.9	2672.1	1693.8	4145.6	2541.4	1604.2	-935.4	-414.3	-521.1	-715.1	-283.6	-431.5
XII.2011	3097.1	1842.3	1254.8	3919.2	2408.3	1510.9	3722.5	2287.9	1434.6	-822.1	-566.0	-256.1	-625.4	-445.6	-179.8
X-XII.2011	10059.4	6375.2	3684.2	12568.3	7749.5	4818.8	11938.5	7371.6	4566.9	-2508.9	-1374.3	-1134.6	-1879.1	-996.4	-882.7
I-XII.2011	39307.4	24483.6	14823.8	45121.2	26489.7	18631.5	42913.1	25258.4	17654.7	-5813.8	-2006.1	-3807.7	-3605.7	-774.8	-2830.9

¹ Data are preliminary as of 09.02.2012.

² By data of BNB for the transport costs.



Table 1.2

Growth of exports and imports in 2011¹ compared to the same month of the previous year

(Per cent)

Months	Exports - FOB			Imports - CIF			Imports - FOB		
	Total	EU	Non EU	Total	EU	Non EU	Total	EU	Non EU
I	74.1	71.5	78.1	37.2	37.7	36.6	37.2	38.0	36.1
II	49.3	43.8	59.3	36.1	21.2	65.8	36.1	21.8	64.8
III	51.3	56.3	44.0	20.2	16.9	25.2	20.1	16.8	25.1
I -III	57.5	56.4	59.1	30.2	24.1	39.6	30.1	24.4	39.1
IV	36.7	39.1	33.5	19.1	27.9	9.1	18.9	27.4	9.0
V	37.0	39.0	33.8	20.1	22.6	16.8	20.1	22.6	16.6
VI	13.0	23.2	-2.1	14.0	4.2	28.0	13.9	4.2	27.8
IV-VI	28.0	33.2	20.3	17.7	17.7	17.7	17.6	17.6	17.6
I -VI	41.1	43.6	37.2	23.2	20.6	26.8	23.1	20.7	26.5
VII	20.7	15.8	29.5	13.1	19.4	5.3	13.3	19.5	5.3
VIII	20.9	25.0	14.2	26.1	32.3	17.6	25.8	31.7	17.4
IX	19.4	22.7	14.4	22.4	10.3	40.7	22.1	10.2	40.1
VII-IX	20.3	21.0	19.3	20.4	20.3	20.5	20.2	20.2	20.3
I -IX	32.9	34.6	30.4	22.2	20.5	24.5	22.1	20.5	24.3
X	23.6	28.0	16.4	24.5	29.9	16.4	24.4	29.8	16.2
XI	20.4	29.1	6.7	11.3	13.9	7.4	11.0	13.4	7.4
XII	13.5	19.8	5.4	7.9	16.6	-3.6	7.6	16.0	-3.5
X-XII	19.3	25.9	9.3	14.3	19.8	6.3	14.0	19.4	6.3
I-XII	29.2	32.2	24.4	19.9	20.3	19.2	19.7	20.2	19.1

¹ Data are preliminary as of 09.02.2012.


Table 2
**Exports, imports and trade balance with main non EU partner countries¹
in 2010 and 2011²**

Countries	Exports - FOB			Imports - CIF			Trade balance - FOB/CIF	
	2010	2011	Growth - %	2010	2011	Growth - %	2010	2011
	Million Levs			Million Levs			Million Levs	
Third countries-total	11914.9	14823.8	24.4	15624.3	18631.5	19.2	-3709.4	-3807.7
of which:								
Albania	114.6	101.0	-11.9	23.5	34.0	44.7	91.1	67.0
Bosnia and Herzegovina	65.1	80.1	23.0	12.5	15.2	21.6	52.6	64.9
Brazil	48.9	56.6	15.7	149.9	188.6	25.8	-101.0	-132.0
Canada	53.9	168.6	212.8	57.5	61.5	7.0	-3.6	107.1
China	366.5	571.7	56.0	965.1	1328.1	37.6	-598.6	-756.4
Croatia	160.3	161.7	0.9	69.8	53.3	-23.6	90.5	108.4
Egypt	201.9	330.7	63.8	153.8	149.8	-2.6	48.1	180.9
Georgia	281.7	448.6	59.2	321.9	381.3	18.5	-40.2	67.3
India	86.2	124.3	44.2	95.4	119.7	25.5	-9.2	4.6
Indonesia	28.1	24.5	-12.8	34.4	36.8	7.0	-6.3	-12.3
Iran	101.7	107.4	5.6	10.4	5.4	-48.1	91.3	102.0
Israel	145.3	108.6	-25.3	184.6	346.0	87.4	-39.3	-237.4
Japan	31.6	44.8	41.8	136.5	133.8	-2.0	-104.9	-89.0
Kazakhstan	40.6	43.6	7.4	14.1	137.2	873.0	26.5	-93.6
Korea, Rep. of	183.7	188.5	2.6	146.1	234.6	60.6	37.6	-46.1
Norway	45.5	69.6	53.0	16.4	26.4	61.0	29.1	43.2
Peru	8.7	4.4	-49.4	450.3	128.5	-71.5	-441.6	-124.1
Russian Fed.	863.2	1028.7	19.2	6115.0	8067.2	31.9	-5251.8	-7038.5
Serbia	1075.4	928.8	-13.6	394.6	495.7	25.6	680.8	433.1
Singapore	366.1	76.1	-79.2	16.0	29.4	83.8	350.1	46.7
South Africa	15.2	131.6	765.8	22.1	39.7	79.6	-6.9	91.9
Switzerland	193.8	244.4	26.1	340.8	361.7	6.1	-147.0	-117.3
Syria	155.0	58.4	-62.3	58.7	72.4	23.3	96.3	-14.0
Taiwan	45.0	41.6	-7.6	113.8	113.5	-0.3	-68.8	-71.9
The former Yugoslav Rep. of Macedonia	650.1	876.9	34.9	501.9	498.0	-0.8	148.2	378.9
Turkey	2576.2	3371.1	30.9	2047.0	2170.1	6.0	529.2	1201.0
Ukraine	387.3	554.3	43.1	1571.6	1833.4	16.7	-1184.3	-1279.1
United Arab Emirates	64.1	86.4	34.8	43.8	69.4	58.4	20.3	17.0
USA	414.7	515.5	24.3	260.9	388.6	48.9	153.8	126.9
Viet-Nam	40.5	22.6	-44.2	55.4	37.5	-32.3	-14.9	-14.9

¹ Partner country:

- In case of exports (or dispatches) is the country (or Member State) of final destination of the goods
- In case of imports (or arrivals) is the country (or Member State) of consignment of the goods.

² Data are preliminary as of 09.02.2012.



Table 3

**Exports, imports and trade balance with non EU countries by sections of SITC, rev. 4
in 2010 and 2011¹**

Sections by SITC	Exports - FOB			Imports - CIF			Trade balance - FOB/CIF	
	2010	2011	Growth - %	2010	2011	Growth - %	2010	2011
	Million Levs			Million Levs			Million Levs	
Third countries -total	11914.9	14823.8	24.4	15624.3	18631.5	19.2	-3709.4	-3807.7
Food and live animals	788.5	862.7	9.4	547.0	613.0	12.1	241.5	249.7
Beverages and tobacco	400.9	472.9	18.0	146.1	154.2	5.5	254.8	318.7
Crude materials, inedible (except fuel)	1094.4	1623.4	48.3	2119.9	1626.4	-23.3	-1025.5	-3.0
Mineral fuel, lubricants and related materials	3116.0	4171.0	33.9	7181.2	9230.5	28.5	-4065.2	-5059.5
Animals and vegetable oils, fats and waxes	50.5	68.9	36.4	45.0	42.9	-4.7	5.5	26.0
Chemical and related products n.e.c.	1452.2	1661.2	14.4	866.2	1151.6	32.9	586.0	509.6
Manufactured goods classified chiefly by material	2657.5	3254.1	22.4	2180.6	2834.7	30.0	476.9	419.4
Machinery and transport equipment	1447.0	1767.0	22.1	1859.2	2264.7	21.8	-412.2	-497.7
Miscellaneous manufactured articles	890.0	911.4	2.4	642.3	678.4	5.6	247.7	233.0
Commodities and transactions n.e.c.	17.9	31.2	74.3	36.8	35.1	-4.6	-18.9	-3.9

¹ Data are preliminary as of 09.02.2012.